



Exam Name - Business Analysis Certified Professional (BACP)

Sample Exam

- 1. What technique is most commonly used in stakeholder analysis?
 - A. SWOT Analysis
 - B. Stakeholder Matrix
 - C. RACI Chart
 - D. Cost-Benefit Analysis

Answer **B**

- 2. Which of the following BEST describes a functional requirement?
 - A. The system shall encrypt all data
 - B. The system shall be available 99.9% of the time
 - C. The system shall process customer orders
 - D. The system shall comply with GDPR regulations

Answer C

- **3.** What is the main purpose of a business case?
 - A. To plan the project schedule
 - B. To define testing strategy
 - C. To justify the investment in a proposed solution
 - D. To manage project risks

Answer C





- **4.** What is the primary purpose of a requirements traceability matrix (RTM)?
 - A. To track budget and resource usage
 - B. To align requirements to test cases
 - C. To monitor stakeholder engagement
 - D. To document user stories

Answer B

- 5. Which of the following is NOT a type of requirement defined in business analysis?
 - A. Business Requirement
 - B. User Interface Requirement
 - C. Stakeholder Requirement
 - D. Transition Requirement

Answer B

- **6.** What is the key purpose of a stakeholder map?
 - A. To allocate project funds
 - B. To identify and categorize stakeholders
 - C. To schedule stakeholder meetings
 - D. To assign testing responsibilities

Answer **B**